

# Highly Effective Latam Protection Services



## CAPABILITY STATEMENT

EXECUTIVE PROTECTION • SECURE TRANSPORTATION • PRIVATE INVESTIGATIONS  
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# About HELPS

HELPS Latam is a regionally operating security company with headquarters in **ECUADOR** and branches in **ARGENTINA, CHILE** and **PERÚ**, we offer highly effective protection services in the areas of Executive Protection (**EP**), Secure Transportation (**ST**) and Private Investigations (**PI**).

## Why choose us?

Our feet are on the ground in Latin America (**LATAM**) with skilled and certified employees with experienced background; our short and long-term security operations comply with industry standards, fulfill our client's needs, in a timely fashion, and at a reasonable cost; we deliver Highly Effective Latam Protection Services.





# Areas of Operation

Our goal is to become your reliable -destination specific- partner in Latin America.

Our headquarters are in **QUITO – ECUADOR**, with operational offices in **LIMA – PERÚ**, **SANTIAGO – CHILE**, and **BUENOS AIRES – ARGENTINA**.

Through our network of highly skilled partner companies in BRAZIL, COLOMBIA, COSTA RICA, DOMINICAN REPUBLIC, EL SALVADOR, GUATEMALA, GUYANA, HONDURAS, MEXICO, NICARAGUA, PANAMA, PARAGUAY, TRINIDAD & TOBAGO, URUGUAY and VENEZUELA; we are capable to look after your interests everywhere in Latin America.





# Management

HELPS Latam's management style is proactive and personal. Our operations team includes board certified protection professionals, former members of local military and police units, and civilians with experience working for international corporate security teams.

Employees and contractors are vetted, trained and certified in accordance with international standards; to include full background check, signed NDA and professional competency certifications by the International Foundation for Protection Officers (IFPO).

We have made the strategic decision to move beyond “local standards”, setting Latin American benchmarks in ethics, training and compensation for a job well done.

We are fully registered / fully licensed in every country we operate:

- HELPS LATAM employees, partners and contractors comply with ISO 18788 (Management system for private security operations), ISO 9001 (Quality management system) and ISO 45001 (Occupational health and safety management system).
- We also comply with the International Code of Conduct for Private Security Service Providers, UN Voluntary Principles on Security and Human Rights, US Foreign Corrupt Practices Act, and ASIS standards and guidelines

# Mission



**HELPS**  
LATAM

Our mission is to assure:

- **Complete satisfaction of quality-conscious customers;**
- **Development of staff professionalism and pride;**
- **Responsible and profitable growth; and,**
- **Commitment to our community.**

We accomplish this mission by first understanding our clients and their needs and then organizing ourselves to deliver excellence in service.

We welcome the opportunity to discuss your requirement.

Non-Disclosure Agreements (NDAs) can be implemented at an early stage to provide full client confidence with no obligation.

# Core values



Our services are carried out based on six principles:

- 1. Careful personnel screening;**
- 2. New and/or well-serviced equipment;**
- 3. On-going training;**
- 4. Excellence in supervision and management;**
- 5. Superior officer compensation and benefits; and,**
- 6. Efficient support services.**

We are ready to provide proof of adequate licensing, insurance, certifications and references on request.



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# Company history

Our experience in looking after foreign interests in Latam's middle to high threat environments include:

- Secure ground and air transport services on behalf of Global Travel Management firms (1993 – current)
- Local on-the-ground team of consultants and executive protection specialists working on behalf of International Risk Management firms (1999 – current)
- Field investigations working on behalf of Global Investigative Companies (2001 – current)
- Emergency security evacuation services (land - air) on behalf of International Emergency Management and Insurance companies (2006 – current)
- Advance tasks, field reconnaissance and EP preventative intelligence for Corporate Clients (2018 – current)







# Corporate Officers

Our management team is led by Kevin E. Palacios, a Certified Security Professional with 25 years of experience working for corporate clients and International Risk Management firms; holds a double triple crown in security certifications (CPP, PSP, PCI by ASIS and CSSM, CPOI, CPO by IFPO) and master degrees in Health, Safety and Environment, Business Management, Neuro Linguistic Programming, Hypnosis and Education.

Recognized as a Global Influencer in Security Thought Leadership by the IFSEC; Kevin is passionate about EXECUTIVE PROTECTION with 25+ years of experience leading EP details; INVESTIGATIONS with 20+ years' experience in due diligence and corporate investigations at a regional level, managing field agents in 12 countries; SAFETY with 15+ years of experience in OSH local legal compliance requisites & ISO management systems; and, TRAINING with 30+ years of experience as a Security instructor and University professor.



**Kevin E. Palacios**  
Ing. Msc. CPP, PSP, PCI, CPOI  
Director



@CoachSeguridad



# Industry Affiliations

## Executive Protection affiliations:

- ASIS International - Executive Protection Community – Vice chair
- Board of Executive Protection Professionals - Technical Committee - Subject Matter Expert
- International Bodyguard and Security Services Association (IBSSA) - Country Representative

## Investigator affiliations:

- INTELLENET (International Intelligence Network) - Member
- ASIS International - Investigations Community – Member
- Association of Certified Fraud Examiners (ACFE) - Member

## Security instructor affiliations:

- International Foundation for Protection Officers (IFPO)
  - Certifications Committee - Chair
  - Global Advisory Board - Member
  - Director in charge of IFPO development in Latin America

## Professional certifications:

- Certified Protection Professional (CPP) by ASIS International
- Physical Security Professional (PSP) by ASIS International
- Professional Certified Investigator (PCI) board certified by ASIS International
- Certified in Security Supervision and Management (CSSM) by IFPO
- Certified Protection Officers Instructor (CPOI) by IFPO
- Certified Protection Officer (CPO) by IFPO
- Defensive Driving Course (DDC) Instructor by the NSC
- Professional Certified Coach (PCC) by the ICF
- Safety Behavioral Change (Safestart) Instructor by Dupont



# Executive Protection



Executive, dignitary and celebrity protection services, on short and long-term basis; with experienced personnel that is previously vetted and regularly trained:

- English and Spanish speaking agents.
- Armed with less lethal and lethal options.
- Single agent and team configurations.
- Advance intelligence, field reconnaissance, site surveys and review of facility security.
- Protective advance screenings of hotels and event venues with transportation & route checks.
- Identify and assess the quality of local medical and emergency facilities.
- Risk assessment & investigations including due diligence reports of local hosts.
- Identifying & vetting local resources.

# Secure Transportation



- Airport meet and greet and full time transport at disposition
- Vehicles for high net worth clients
  - Luxury (BMW, Mercedes, Volvo)
  - Armored vehicles
- Vehicles for standard field trips
  - Standard Sedans
  - Standard SUV
  - Minivan
  - Buses
  - Crew-cabs
- Sea and Air transport
  - Fixed wing and helicopters
  - Yachts



# Private Investigations

Our experienced investigators and forensic specialists can gather the intelligence, recreate the events, locate, and interview the witnesses you require.

- Due diligence
- Pre-employment background check
- Reconstructive fraud and forensic accounting
- Alive & Well / Process serving
- Test purchases
- Counterfeit products investigations
- Theft investigations
- Polygraph test (lie detector test)
- Reports in English language



# Risk Prevention



Through a skillful staff of national and international consultants, we are capable and qualified to look after your interests in the following areas:

- Risk analysis and loss mitigation.
- Threat and vulnerability assessment.
- Site surveys, product inspections and validation.
- Emergency and Crisis planning.
- Market entry intelligence.
- Compliance audits.
- Health, Safety, Security, Environment and Quality auditors and consultants for the implementation of policies and procedures manuals.

# Crisis Support



A rapid, effective, and professional initial response can help you mitigate any crisis; and get you focused on resuming -business as usual- in no time. Our in country certified consultants & support staff can be on retainer, or stand by, until the moment you need them to respond accordingly to different emergencies including, but not limited to:

- Support to stranded client, employees and family members.
- Recovery and transportation of assets.
- Providing emergency communications, food, fuel, transportation, and even medical support.
- K & R (Kidnap & Ransom) first response.
- High risk termination support.
- Land, water and air – emergency evacuations.



**Feel free  
to  
contact  
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